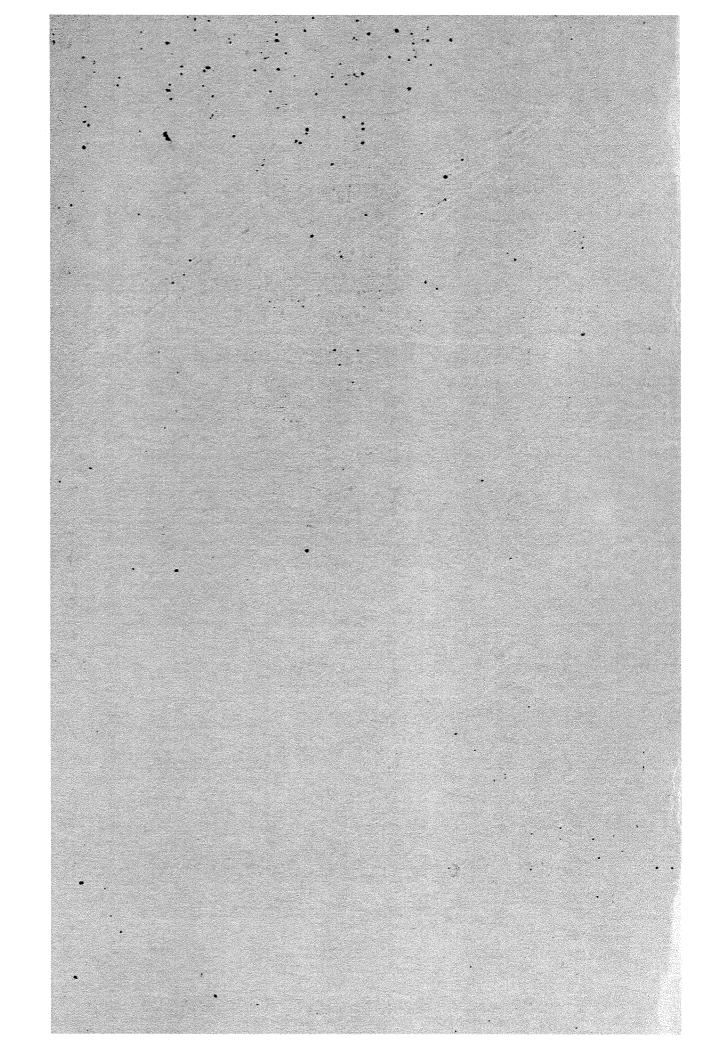
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AGREEMENT

between

The Southern Regional High School
District of Ocean County
Board of Education

and

The Southern Regional Education
Association

covering the period

July 1, 1972

to

June 30, 1974

Adopted by
Southern Regional Board of Education
January 17, 1972

Southern Regional Education Association

OFFICERS - 1971-1972
Joseph McNair, President
Ronald Bondulich, President-Elect
William Feicht, Treasurer
Barbara Stiles, Secretary

NEGOTIATING TEAM
Harry Hetrick, Chairman
Ronald Bondulich
Gordon Wolfer
Fred Brightbill
Frank Caldwell

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Southern Regional High School Board of Education

1971 - 1972

Calvin V. Swayne, President
William E. Slack, Vice-President
Alan S. Block
Clinton Cranmer
John Larson, Jr.
John Lemke
Herbert L. Shapiro
Muriel O. Tooker
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NEGOTIATING TEAM
Alan S. Block, Chairman
John Lemke
Herbert L. Shapiro
William E. Slack

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PREAMBLE

- A. This Agreement entered into this 17th day of January, 1972, by and between the Board of Education of the SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT, hereinafter called the "Board" and the SOUTHERN REGIONAL EDUCATION ASSOCIATION, hereinafter called the "Association" or the "SREA."
- B. All items contained herein shall become effective as of July 1, 1972.
- C. Fiscal and Non-Fiscal items shall be as delineated in Article XXXII of this Agreement.

ARTICLE I

RECOGNITION

- A. The Board hereby recognizes the Association as the exclusive and sole representative for collective negotiation concerning grievances and terms and conditions of employment for all certificated personnel employed by the Board including:
 - 1. Teachers
 - 2. Nurses
 - 3. Guidance Counsellors
 - 4. Librarians
 - 5. Homebound Instruction Teachers and Summer School Teachers under a ten (10) month contract during the preceding fiscal year

with the exception of those employees listed under Section C of the ARTICLE.

B. Unless otherwise indicated, the term "teacher" when used hereinafter in this Agreement, shall refer to professional employees represented by the Association in the negotiating unit as defined above; references to male teachers shall include female teachers and references in the singular shall include the plural.

C. All other persons, positions, and units not specifically defined above are excluded.

ARTICLE II

NEGOTIATION OF SUCCESSOR AGREEMENT

- A. The parties agree to enter into collective negotiations over a successor Agreement in accordance with Chapter 303, Public Laws 1968 in a good-faith effort to reach agreement on all matters concerning the terms and conditions of teachers' employment. Such negotiations shall begin not later than October 1 of the fiscal year preceding the fiscal year in which this Agreement expires. Any Agreement so negotiated shall apply to all teachers, be reduced to writing, be signed by the Board and the Association, and be adopted by the Board.
- B. During negotiation, the parties shall meet at mutually agreed upon times and shall freely exchange points of view, present relevant data and make proposals and counter-proposals. They shall supply each other for inspection and copying all pertinent records, data and final budgetary information which are non-confidential and may be reasonably requested for such inspection and copying, and which may become available to the respective parties in the regular course.
- C. Neither party in any negotiations shall have any control over the selection of the negotiating representatives who shall total no more than six (6) in number, except by mutual agreement. The parties mutually pledge that their representatives shall be clothed with all necessary power and authority to make proposals, consider proposals, and make counterproposals in the course of negotiations.
- D. 1. Representatives of the Board and the Association's negotiating committee shall meet at the request of either party, when such requests are mutually agreed upon, and at a designated time and

place mutually agreed upon, for the purpose of reviewing the administration of the Agreement, and to resolve problems that may arise. These meetings are not intended to bypass the Grievance Procedure.

- 2. Each party shall submit to the other, at least three (3) days prior to the meeting, and agenda covering matters they wish to discuss. In cases of extreme emergency, where such an agenda is impossible of prior submission, the first order of the meeting shall be the creation of an agenda for the said meeting.
- 3. Unless otherwise provided in this Agreement, nothing contained herein shall be interpreted and/or applied so as to eliminate, reduce or otherwise detract from any teacher benefit existing prior to its effective date, nor shall any teacher benefit, right or privilege established by law be abrogated, eliminated, reduced or otherwise altered unless specifically modified by this Agreement.
- E. This Agreement shall not be modified in whole or in part by the parties except by an instrument in writing duly executed by both parties.

ARTICLE III

GRIEVANCE PROCEDURE

A. GENERAL:

- 1. A grievance is a claim based upon any event or condition which affects the interpretation, meaning or application of the provisions of this Agreement, existing Board policies and administrative decisions relating to Board policies and/or the provisions of this Agreement.
- 2. Grievances shall be instituted not later than sixty (60) days following the cause thereof.
- 3. In presenting his personal, professional or other grievances or proposals, the employee shall be assured freedom from prejudicial action in presenting his appeal.

4. He shall have the right to present his own appeal or to designate representatives of the Association or another person of his own choosing to appear with him or for him at any step in his appeal.

B. PROCEDURE:

- 1. Since it is important that grievances be proccessed as rapidly as possible, the number of days indicated at each level should be considered as a maximum and every effort should be made to expediate the process. The time limits specified may, however, be extended by mutual agreement.
- 2. In the event a grievance is filed at such time that it cannot be processed through all the steps in this grievance procedure by the end of the school year and, if left unresolved until the beginning of the following school year, could result in irreparable harm to a party in interest, the time limits set forth herein shall be reduced so that the grievance procedure may be exhausted prior to the end of the school year or as soon thereafter as is practicable.
- 3. Level One. A teacher with a grievance shall first discuss it with his principal or immediate superior, either directly or through the Association's representative, with the objective of resolving the matter informally.
- 4. Level Two. If the aggrieved person is not satisfied with the disposition of his grievance at Level One, or if no decision has been rendered within three (3) school days after presentation of the grievance, he may file the grievance in writing with the Chairman of the Association's Committee on Professional Rights and Responsibilities (hereinafter referred to as the "PR&R Committee") within three (3) school days after the decision at Level One or ten (10) school days after the grievance was presented, whichever is sooner. Within five (5) school days after receiving the written grievance, the Chairman of the PR&R

Committee shall refer it to the Superintendent of Schools.

5. Level Three. If the aggrieved person is not satisfied with the disposition of his grievance at Level Two, or if no decision has been rendered within ten (10) school days after the grievance was delivered to the Superintendent, he may, within five (5) school days after a decision by the Superintendent, or fifteen (15) school days after the grievance was delivered to the Superintendent whichever is sooner, request in writing that the Chairman of the PR&R Committee submit his grievance to the Board of Education. Within five (5) school days after receiving the request, the Chairman of the PR&R Committee shall refer it to the Board of Education.

6. Level Four.

- (a) If the aggrieved person is not satisfied with the disposition of his grievance at Level Three, or if no decision has been rendered within ten (10) school days after the grievance was delivered to the Board of Education, he may, within five (5) school days after a decision by the Board or fifteen (15) school days after the grievance was delivered to the Board, whichever is sooner, request in writing that the Chairman of the PR&R Committee submit his grievance to arbitration. The PR&R Committee shall consider the merit of the grievance, and may then, within fifteen (15) school days after receipt of a request by the aggrieved person, recommend that the grievance be submitted to arbitration.
- (b) If the PR&R Committee decides the grievance is not meritorious, the aggrieved person then has recourse to an open meeting of the Southern Regional Educational Association.
- (c) If deemed meritorious by the PR&R Committee and with the approval of the S.R.E.A. Executive Committee, then within ten (10) school days after

such written notice of submission to arbitration, the Board and the PR&R Committee shall attempt to agree upon a mutually acceptable arbitrator (member American Arbitration Association) and shall obtain a commitment from said arbitrator to serve. If the parties are unable to agree upon an arbitrator or to obtain such a commitment within the specified period, a request for a list of arbitrators may be made to the American Arbitration Association by either party. The parties shall then be bound by the rules and procedures of the American Arbitration Association in the selection of an arbitrator.

- (d) The arbitrator so selected shall confer with the representatives of the Board and the PR&R Committee and hold hearings promptly and shall issue his decision not later than twenty (20) calendar days from the date of the close of the hearings or, if oral hearings have been waived, then from the date the final statements and proofs on the issues are submitted to him. The arbitrator's decision shall be in writing and shall set forth his findings of fact, reasoning and conclusions of the issues submitted. The arbitrator shall be without power or authority to make any decisions which requires the commission of an act prohibited by law or which is violative of the terms of this Agreement. The findings and recommendations of the arbitrator shall be carefully and seriously considered by all parties but shall be advisory in nature only.
- (e) The costs for the services of the arbitrator, including per diem expenses, if any, and actual and necessary travel, subsistence expenses and the cost of the hearing room shall be borne equally by the Board and the Association. Any other expenses incurred shall be paid by the party incurring same.

ARTICLE IV

TEACHER RIGHTS

- A. The Board undertakes and agrees that it shall not directly or indirectly discourage, deprive or coerce any teacher in the employment of any rights conferred by law; that it shall not discriminate against any teacher with respect to hours, wages or any terms or conditions of employment by reason of his membership in or participation in the activities of the Association and its affiliates, participation in collective negotiations with the Board, or other proceeding affecting the terms and conditions of his employment.
- B. No tenured teacher shall be disciplined or deprived of any professional advantage without just cause, outside of the mandates of the law as these apply to tenured teachers. Any such action asserted by the Board or any agent or representative thereof, shall be subject to the grievance procedures as set forth in ARTICLE III of the Agreement.
- C. It is agreed that in connection with collective negotiations, grievances or the institution of complaints or other proceedings, Board members, administrators and teachers will act in compliance with the ethical standards of their profession and position and will specifically:
 - a. Refrain from exploiting any personal or professional relationships with students or student groups.
 - **b.** Seek to provide equal educational opportunities for all children regardless of ability, race, creed, or location of residence.
 - c. Support and protect school personnel in the performance of their duties.
 - d. Recognize that a profession must accept re-

- sponsibility for the conduct of its members in the performance of their duties and understand that each person's conduct may reflect upon the person's profession or group.
- e. Participate and conduct themselves in a responsible manner in the development and implementation of policies affecting education, when called upon to perform these duties.
- f. Keep inviolate the trust under which confidential information is exchanged.
- D. Whenever any teacher is required to appear before the Board concerning any matter which could adversely affect the continuation of that teacher in his office, position or employment, or the salary or any increments pertaining thereto, then he shall be given prior written notice of the reasons for such meeting or interview and shall be entitled at his option, to have a representative of the Association present to advise him and represent him during such meeting or interview.
- E. The teacher has the right and responsibility to determine grades in SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT based upon his professional judgment or available criteria pertinent to any given subject area or activity to which he is responsible. In the event that a teacher's superior desires to alter or change a grade, a conference between the teacher and his superior shall be held to determine the validity of such alteration or change. The final decision is to be made by the administration.
- F. No teacher shall be prevented from wearing a pin or pins or other identification of membership in the Association or its affiliates provided that such pin, pins or other identification does not violate acceptable standards of size and appearance.

ARTICLE V

ASSOCIATION RIGHTS AND PRIVILEGES

- A. The Board agrees to furnish to the Association, in response to reasonable request, available and non-confidential information concerning the financial, educational and personnel resources of the school system.
- B. Whenever any representative of the Association, or any teacher participates during working hours in negotiations or grievance procedures, he shall suffer no loss of pay.
- c. 1. The Association agrees that, upon mutual request, it will form committees to assist the Board and the administrative staff in developing, formulating, revising and evaluating programs, proposals, structures and methods under consideration or being implemented within the school system.
- 2. The Board agrees that it accepts the principle of co-operative effort as implied in the paragraph above, and agrees further, that it will avail itself of the provisions of the paragraph above as often as practicable.
- D. The Association and its representatives shall have the right to use school buildings and facilities at all reasonable hours for meetings. The principal of the building in question shall be notified in advance of time and place of all such meetings. Approval for such meetings shall not be unreasonably withheld.
- E. The Association, with the permission of the administration, shall have the right to use school facilities and equipment including typewriters, mimeographing and other duplicating equipment, and other such facilities and equipment at reasonable times when such equipment is not otherwise in use and when such use will not interfere with nor interrupt

school operations. The Association shall pay for the reasonable cost of all materials and supplies incident to such use. Such permission shall not be unreasonably withheld.

- F. The Association may place in the faculty lounge a bulletin for its exclusive use.
- **G.** The Association will have reasonable use of the intra-school mail facilities. No prior approval for such use will be required.
- H. The Superintendent of Schools, as the chief executive officer of the Board, will be available upon request and reasonable notice by authorized representatives of the Association to discuss all aspects of professional service including conditions of employment.

ARTICLE VI

SCHOOL CALENDAR

- A. The Association will submit to the Superintendent prior to February 1 of each year, its recommendations with respect to the school calendar for the ensuing school year.
- B. The Board, in determining said school calendar, will consider the recommendations of the Association and will advise and consult with the Association concerning any deviations from such recommendations prior to the adoption of or any changes in the official school calendar.
- C. When possible and practicable the calendar will be adopted at the regular April Board of Education Meeting and distributed to the teachers as soon thereafter as possible.

ARTICLE VII

TEACHING HOURS AND TEACHING LOAD

- A. 1. The school day in SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT shall consist of a continuous seven hours and twenty-five minutes (7 hours and 25 minutes). Teachers are expected to be at school at least fifteen (15) minutes prior to the opening of school. With the exception of days when faculty or other school meetings are scheduled and days when additional help is given to students, teachers may leave at the end of the school day as stipulate herein.
- 2. Any teacher who, because of a good and sufficient reason, must leave school early shall secure permission from the building principal. Such permission shall not be unreasonably withheld.
- B. 1. Teachers may leave the building during their scheduled duty-free lunch periods and during their planning periods for the purpose of school-related business with the permission of the principal. Such permission shall not be unreasonably withheld.
- 2. The notice of, and agenda for, any meeting shall be given to the teachers involved at least one (1) day prior to the meeting, except in an emergency. Teachers shall have the opportunity to suggest items for the agenda.
- C. The practice of using a regular teacher as a substitute, thereby depriving him of his preparation period, is undesirable and shall be discouraged. In those cases where regular substitutes are not available, regular teachers may be used as substitutes during their non-teaching time. Assigned teachers shall be paid as specified in Schedule E. Such coverage shall be arranged by the building principal and shall be distributed as equitably as possible among the teachers in said school.

ARTICLE VIII

CLASS SIZE

A. It is recognized by the Board that pupil-teacher ratio is an important aspect of an effective educational program. The Board agrees to continue its effort to keep class sizes at an acceptable number as dictated by the financial condition of the district, the building facilities available, the availability of qualified teachers and the best interests of the district as deemed administratively feasible.

ARTICLE IX

SPECIALISTS

- A. The Board and the Association recognize the fact that competent specialists are desirable in the operation of an effective educational program.
- B. The areas in which specialists are to be utilized and the need for such specialists are recognized as legitimate topics for consideration by the Instructional Council, as constituted in ARTICLE XX of this Agreement.

ARTICLE X

NON-TEACHING DUTIES

- A. The Board and the Association acknowledge that a teacher's primary responsibility is to teach and that his energies should, to the extent possible, be utilized to this end. Therefore, the Board agrees, within reasonable limits, to provide the necessary services so that teachers will be relieved of non-teaching duties which can be better performed by clerical or custodial personnel.
- B. 1. Teachers shall not be required to drive students to activities which take place away from

the school building. A teacher may do so voluntarily, however, with the advance approval of his principal. In such cases, the teacher shall be compensated at the rate of ten cents (10ϕ) per mile for the use of his own automobile.

- 2. The Board shall arrange for and maintain appropriate insurance to cover all damages, losses and expenses incurred by a teacher against whom any action shall be brought for any act or omission arising out of the authorized use of his automobile in the performance of his school duties.
- C. 1. The Board and the Association agree that extracurricular activities listed in Schedule C are educationally worthwhile.
- 2. Teacher participation in extra-curricular activities which extend beyond the regularly scheduled inschool day should be voluntary.
- 3. Extra-curricular assignments shall be compensated according to the rate of pay in Schedule C.
- 4. Field trips shall be scheduled and implemented in a manner which shall be mutually agreed upon by the teachers participating in them. Written permission for field trips shall be obtained from the principal and/or superintendent.
- 5. Teachers who chaperone spectator bus trips at away athletic events shall be paid at the rate provided in Schedule "E," from the time the bus is scheduled to leave the school until its return.

ARTICLE XI

TEACHER EMPLOYMENT

A. When possible and practicable, the Board agrees to hire only certificated teachers holding standard

certificates issued by the New Jersey State Board of Examiners for every teaching assignment.

- level on the Teacher Salary Schedule, hereinafter referred to as Schedule A, shall be given for previous outside teaching experience in a duly accredited school upon initial employment in accordance with the provisions of the said Schedule A. Additional credit, not to exceed four (4) years for military experience or alternative civilian service required by the Selective Service System and credit not to exceed two (2) years for Peace Corps, VISTA or National Teacher Corps work and time spent on a Fulbright Scholarship shall be given upon initial employment. The aforementioned credit shall not be given to any presently employed teacher who has not heretofore received it.
- C. Teachers with previous teaching experience in the SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT shall upon returning to the system receive full credit on the salary schedule for all outside teaching experience, military experience or alternative civilian service as set forth in paragraph B above. Such teachers who have not been engaged in other teaching or the other activities indicated above shall, upon returning to the system, be restored to the next position on the salary schedule above that at which they left.
- D. Previously accumulated unused sick leave earned at Southern Regional High School will be restored to all returning teachers. The aforementioned credit shall not be given to any presently employed teacher who has not heretofore received it.
- E. Teachers shall be notified of their contract and salary status for the ensuing year no later than April 1.

ARTICLE XII

SALARIES

- A. The salaries of all teachers covered by this Agreement are set forth in Schedule A (1972-73 Teachers Salary Guide) and B (1973-74 Teachers Salary Guide), C (Extra-Curricular Activities Salary Guide), D (Nurse), E (Miscellaneous).
- B. 1. When a pay day falls on or during a school holiday, vacation or week-end, teachers shall receive their pay checks on the last previous working day.
- 2. Teachers shall receive their final checks on the last working day in June, provided that they have met their obligations and deposited their signed check-off sheets in the principal's mailbox no later than a time to be designated in the schedule for the closing of school. This check-off sheet shall contain all the necessary signatures except that of the principal, whose signature shall be affixed later as established by the superintendent.

ARTICLE XIII

TEACHER ASSIGNMENT

A. In order to assure that pupils are taught by teachers working within their areas of competence, teachers shall not be assigned outside the scope of their teaching certificates and/or their major or minor fields of study except in cases of emergency.

ARTICLE XIV

VOLUNTARY TRANSFERS AND REASSIGNMENTS

A. Teachers who desire a change in grade and/or subject assignment or who desire to transfer to another building may file a written statement of such

desire with the department chairman together with copies to the Principal and Superintendent not later than March 1. Such statements shall include the grade and/or subject to which the teacher desires to be assigned and the school or schools to which he desires to be transferred, in order of preference. Final decisions will be made by the Administration.

ARTICLE XV

INVOLUNTARY TRANSFERS AND REASSIGNMENTS

- A. Notice of an involuntary transfer or reassignment to another building shall be given to teachers as soon as practicable and, except in cases of emergency, not later than June 1.
- When an involuntary transfer or reassignment to another building is to be made, a teacher's area of competence, major or minor field of study, length of service in the SOUTHERN OCEAN COUNTY RE-GIONAL HIGH SCHOOL DISTRICT, length of service in the particular school building, and other relevant factors, including, among other things, state and/or federal laws, rules, regulations or administrative directives, shall be considered in determining said transfer or reassignment. Such involuntary transfer or reassignment to another building shall be made only after a meeting between the teacher and the building principal, if such meeting is desired by the teacher affected, at which time, the said teacher shall be notified of the reason therefor. In the event that said teacher objects to the transfer or reassignment at this meeting, upon the request of said teacher, the superintendent shall meet with him. The teacher may, at his option, have an Association representative present at such meeting. The final decision will be made by the Superintendent.

ARTICLE XVI

PROMOTIONS

- A. 1. Whenever an administrative or supervisory vacancy occurs or is created, a notice shall be posted in each building stating the vacancy and requirements for said vacancy or promotion and indicating the closing date for applications.
- 2. All qualified teachers who have submitted an application for the position shall be interviewed, and applicants not being hired for the position shall be notified as soon as possible after the position is filled. Promotions shall be made from within the Southern Regional Staff whenever possible or practicable.
- 3. In the event of a new position or a vacancy is created during the summer recess, the notice of such position or vacancy shall be sent to the last known address of each teacher.
- B. The qualifications set forth for a particular position shall not be changed when such future vacancies occur unless the Association has neen notified in advance of such change.

ARTICLE XVII

SUMMER SCHOOL PROGRAM

- A. Priority for summer school positions shall be given to teachers currently employed by the Southern Regional Board of Education.
- B. In filling such positions, consideration shall be given to a teacher's area of competence, major and/or minor field of study, quality of teaching performance, attendance record, and length of service in the Southern Regional School District. When all other factors are substantially equal, preference shall be given first to teachers who have taught the subject

and/or grade level in question during the regular school year and then to teachers who have taught the grade and/or subject in question on a regular basis at any time during the preceding four (4) years.

- **C.** All of the provisions of this Agreement shall apply to teachers holding positions in the summer school, except where clearly inapplicable.
- D. Teachers who do not express interest in teaching summer school at the time teachers are requested to declare their intentions to teach or not to teach lose their rights under this Article for the period of one year.
- **E.** Where practicable, the session assigned shall be in accordance with the teacher's request. The administration shall make the final decision.
- F. In areas of enrichment, the administration shall retain the right and the responsibility to engage persons of proven special competence where such are not available from within the staff.
- **G.** The salary paid shall be as per Schedule "E" Miscellaneous Salary Guide.

ARTICLE XVIII

TEACHER EVALUATION

- A. All monitoring or observation of the work performance of a teacher shall be conducted openly and with full knowledge of the teacher. The use of eavesdropping, public address, audio systems and similar surveillance devices shall be strictly prohibited.
- **B.** Teacher evaluations shall be conducted in accordance with acceptable, recognized professional standards.
- C. Conferences following evaluations shall be held when requested either by the teacher being evaluated or the evaluator.

D. In cases where an increment may be withheld from a teacher, the Board agrees that written notice of deficiencies in performance and/or any other applicable reason(s) for such withholding of increment shall have been given to the said teacher three (3) months prior to the issuance of contract.

ARTICLE XIX

FAIR DISMISSAL PROCEDURE

A. Re-employment of Non-Tenure Teaching Personnel

- 1. Non-tenure personnel shall be notified by the superintendent of recommendation for re-employment prior to submission for consideration of the Board of Education.
- 2. Personnel not desiring re-employment should notify the superintendent prior to the consideration of contracts by the Board of Education.
- 3. Any action or other matter which in the administration's judgment, may result in the future dismissal or non-reemployment of an employee shall be brought promptly (within five (5) school days) where possible and practicable, to the attention of the employee involved through a written notice and/or conference. Depending on the nature of said action or matter, a conference may be requested by any and all of the following individuals who may be present at the request of either the administration or the employee:
 - A. Superintendent
 - B. Principal
 - C. Vice-Principal
 - D. Secondary Supervisor
 - E. Department Chairman
 - F. SREA P.R.&R. Committee Chairman
 - 4. A primary objective of all administrative and

supervisory acts is the improvement of instruction. Whenever in the professional judgment of an administrator or department chairman the instruction given by a staff member shows deficiencies it shall be the duty of the administrator or department chairman to point out these deficiencies to the staff member and further, to give specific suggestions of ways and means of improvement. A non-tenure teacher encountering instructional difficulties which could possibly result in non-reemployment shall receive increased observation and supervision with the intent of relieving the difficulties.

- 5. The staff member shall be given sufficient* time for improvement except in extremely serious cases as provided by law.
- 6. At the time the second and third contracts are offered they will be accompanied by a covering letter making note of any subject matter deficiencies that are considered sufficient for the denial of the next succeeding or tenure contract.
- 7. Dismissal or non-reemployment of an employee shall be accompanied by a clear statement of deficiencies to the employee. Any statement of undesirable traits or practices shall be bona-fide, verifiable, and based upon reports made by department chairmen and administrators of the employee's ability to perform his duties. Any employee thus notified shall have a fair opportunity to explain his deficiencies through the channels of a hearing as outlined in part 3.
- 8. Teachers under tenure shall be covered by procedures outlined in State law.
- 9. None of the provisions of this Article shall be subject to the Grievance Procedure.
 - *If the improvement requires changes in such things as teaching methods, lesson preparation, or classroom control, the time from the start of the school year to the last department chairman's

evaluation report prior to the issuance of contracts would be considered sufficient.

ARTICLE XX

INSTRUCTIONAL COUNCIL

- A. 1. An Instructional Council shall be established no later than one month after the effective date of this Agreement. The purpose of the Council shall be to strengthen the educational program through recommendations, research, and evaluation by the superintendent and the Association to best meet the needs of the students, the schools, and the community. The Council may consider and advise the Board and Administration on such matters as curriculum improvements, teaching techniques, extra-curricular programs, in-service training, pupil testing and evaluation, philosophy and educational goals of the district, research and experimentation, educational specifications for buildings, and other related matters regarding the effective operation of the Southern Regional High School District.
- 2. The Council shall consist of four representatives appointed by the Administration and five representatives appointed by the Association.
- 3. The Council shall meet at least six times during the school year.
- 4. The Council shall establish its own rules of procedure for meetings.
- B. 1. The recommendations of the Council shall be submitted to the Superintendent for his consideration. The Superintendent shall meet with the Council to discuss such recommendations upon request of said Council.
- 2. Reports of the Council or any Study Committee established by the Council may include minority as well as majority views.

ARTICLE XXI

SICK LEAVE

- A. All teachers employed in the Southern Regional High School District shall be entitled to fifteen (15) days sick leave each school year as of the first official day of said school year whether or not they report for duty on that day. Unused sick leave days shall be accumulated from year to year with no maximum limit.
- B. Teachers shall be given a written accounting of accumulated sick leave days no later than September 15th of each school year.
- C. The Board shall have the right to require a Doctor's certification of illness after five (5) successive sick leave days have been taken.

ARTICLE XXII

TEMPORAY LEAVES OF ABSENCE

- A. Teachers shall be entitled to the following temporary non-accumulative leaves of absence with full pay each school year.
- 1. Two days leave of absence for personal, legal, business, household or family matters which require absence during school hours. Application to the assistant principal or person in charge of granting such leave shall be made at least three (3) days before taking such leave (except in the cases of emergency) and the applicant for such leave shall not be required to state the reason for taking such leave other than that he is taking it under this Section.
- 2. Up to three days per school year for observance of religious holidays, where said observance prevents the teacher from working on said days.
- 3. Up to three days for the purpose of visiting other schools or attending meetings or conferences

of an educational nature, with the permission of the Administration.

- 4. Time necessary for appearances in any legal proceeding connected with the teacher's employment or with the school system.
- 5. Up to four days at any one time in the event of death or serious illness of a teacher's spouse, child, son-in-law, daughter-in-law, parent, father-in-law, mother-in-law, brother, sister, brother-in-law, sister-in-law, and any other member of the immediate household. In the event of death of a teacher or student in the Southern Regional High School District, the principal shall grant to an appropriate number of teachers sufficient time off to attend the funeral.
- 6. Other leaves of absence with pay may be granted by the Board for good reason.

ARTICLE XXIII

EXTENDED LEAVES OF ABSENCE

- A. A leave of absence without pay of up to two years shall be granted to any tenured teacher who joins the Peace Corps, VISTA, National Teacher Corps, or serves as an exchange teacher or overseas teacher, and is a full-time participant in either of such programs, or accepts a Fulbright Scholarship.
- B. Military leave without pay shall be granted to any teacher who is inducted or enlists in any branch of the armed forces of the United States for the period of said service.
- c. 1. A tenured teacher shall notify the Superintendent of her pregnancy as soon as it is medically confirmed. Said teacher shall be placed on maternity leave without pay commencing three months prior to the anticipated date of birth and terminating the beginning of the next school year following such birth.

- 2. Any tenured female teacher adopting an infant child shall receive similar leave which shall commence upon her receiving de facto custody of said infant, or earlier if necessary to fulfill the requirements for the adoption.
- 3. No tenured teacher on maternity leave shall, on the basis of said leave, be denied the opportunity to substitute in the Southern Regional High School District in the area of her certification or competence.
- **D.** Other leaves of absence without pay may be granted by the Board for good reason.
- E. 1. Upon return from leave granted pursuant to Sections A, B, of this Article, a teacher shall be considered as if he were actively employed by the Board during the leave and shall be placed on the salary schedule at the level he would have achieved if he had not been absent. A teacher shall not receive increment credit for time spent on a leave granted pursuant to Sections C and D of this Article unless such increment shall be provided for under the provisions of the leave granted only under clause D of this Article.
- 2. All benefits to which a teacher was entitled at the time his leave of absence commenced, including unused accumulated sick leave and credits toward sabbatical eligibility, shall be restored to him upon his return, and he shall be assigned within the scope of his certification as determined by the State Board of Examiners.

ARTICLE XXIV

SABBATICAL LEAVES

Sabbatical leave is a plan designed to help maintain instructional service at the highest level of quality and efficiency. While satisfactory service is its prerequisite, sabbatical leave is not a reward for past accomplishments. On the contrary, it is a privilege granted to employees for their professional advancement so that they may better serve the local school district.

The policy of granting sabbatical leaves of absence is established solely for the purpose of promoting the more efficient conduct of the public schools. In no case, therefore, is an application for such leave recommended by the Superintendent or approved by the Board of Education unless in their considered judgment the professional competence of the staff member and the general efficiency of the school system will thereby be benefitted.

The best criterion for judging a particular leave of absence procedure is whether in the long run it will contribute to the improvement of teaching service.

ELIGIBILITY

- 1. Any teacher who has completed seven or more years of continuous satisfactory service in the SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT, may, upon recommendation of the Superintendent, provided such applicant shall not have reached his fifty-ninth (59th) birth date, be granted leave of absence for one year for study on a full-time basis. Subsequent leave will not be authorized unless and until one shall have re-established eligibility by serving another period of seven continuous years of successful service.
- 2. No more than five (5%) percent of the teaching staff will be granted such leaves at any one time.

APPLICATION FOR LEAVE

- 3. Application for sabbatical leave shall be made on or before February 10th of any year. If approved, such leave shall officially begin September 1st (1 September) of the school year immediately following.
 - 4. Application shall be made upon a regular

blank form prescribed by the Superintendent and shall include a program to be followed by the teacher during the period of leave.

- 5. In recommending sabatical leaves of absence, the Superintendent shall give consideration to the use to be made of the requested leave and to seniority in service as outlined below. Due consideration shall be given to the reasonable and equitable distribution of the applications among the different schools and departments.
- **6.** Each applicant shall be notified promptly by the Superintendent in writing of the decision of the Board concerning his application.

SENIORITY

- 7. Seniority ratings at Southern Regional High School are based on a point system with the following provisions:
 - A. An academic year of professional educational service at Southern Regional High School has a value of five (5) points.
 - B. An academic year of professional educational service at any other accredited school or college, or a calendar year of military service (Maximum allowance four (4) years), has a value of three (3) points.
 - C. In cases of equal seniority, and only then, the effort of an individual to improve his academic qualifications during service will affect his seniority rating. In such situations one (1) point will be granted for each six (6) semester hours credit earned. Further, a bonus of five (5) points will be awarded for a masters degree and ten (10) points will be awarded for a doctorate.
 - D. Should equal seniority still exist under the above regulations chronological age becomes

the determinant with the older (oldest) individual having precedence.

- E. Professional educational service of less than a full academic year but of three months or more duration will be counted one-half year and points will be assigned accordingly.
- F. It is the responsibility of each member of the professional staff to advise the P.R.&R. Committee of all pertinent facts affecting his seniority status at this time and as change occurs.
- G. The SREA P.R.&R. Committee will keep the Administration and Board of Education advised of the seniority status of all professional staff members. The committee will also advise each individual staff member of his seniority status.

PHYSICAL EXAMINATION

8. If an application for sabbatical leave is favorably considered by the Superintendent, the applicant may be given a physical examination at the discretion of the Board of Education for the purpose of determining whether there is reasonable probability that he or she will be physically able to return to service and teach for the minimum period required by these regulations.

SUBSEQUENT SERVICE

- 9. As a condition to being granted leave, the teacher shall enter into a contract upon terms to be mutually agreed upon to continue in the service of the SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT for a period of not less than two years after the expiration of the leave of absence.
- 10. If a teacher fails to continue in service after such leave of absence, such teacher shall repay to the Board of Education a sum of money bearing the same ratio to the amount of salary received while on

leave of absence that the unperformed part of the two subsequent years of service bears to the full two years, unless such teacher is incapacitated, has been discharged, or has been released for good and sufficient reasons by the Board of Education from his obligation.

STATUS OF TENURE AND PENSION

11. The period of sabbatical leave shall count as regular service for the purpose of retirement planning and contributions by the teacher to the N. J. State Teachers' Pension and Annuity Fund shall continue as usual during this period. Tenure rights shall not be impaired.

ILLNESS OR ACCIDENT

12. Should the program of study being pursued by the teacher on sabbatical leave be interrupted by a serious accident or illness during such leave (established by evidence satisfactory to the Superintendent) this fact shall not constitute a breach of the conditions of such leave nor prejudice a teacher against receiving all the rights and benefits provided for under the terms of sabbatical leave, providing the Superintendent was notified of such accident or illness by registered letter within ten (10) days of its occurrance.

FORFEITURE OF LEAVE

13. If the Superintendent is convinced that a teacher on sabbatical leave is not fulfilling the purpose for which the leave of absence was granted, he shall report this fact to the Board of Education and the Board may terminate the leave of absence as of the date of its abuse after giving the teacher an opportunity to be heard.

SABBATICAL TO MATERNITY LEAVE

14. If a teacher on sabbatical leave of absence shall ascertain that she is pregnant, she shall imme-

diately report this fact to the Superintendent and shall be transferred from sabbatical leave to maternity leave of absence as of the date upon which she would have been required to accept leave of absence under the rules regulating maternity leave.

15. The rules regarding Subsequent Service, as delineated above in paragraphs 8 and 9 of this Article, shall not be voided because of pregnancy and consequent birth. Female teachers will be held accountable under these provisions as so stated.

REINSTATEMENT

16. At the expiration of sabbatical leave, the certified employee shall be reinstated in the position held by such employee at the time such leave was granted, unless he or she shall agree otherwise provided conditions do not arise which, in the judgment of the Board, indicate the desirability of changing such employee's location and type of work, within the school system. Presentation of a written report to the Superintendent in which is stated the activities engaged in while on sabbatical leave and the subsequent benefits expected therefrom is required. This report is due by the September 30th following the sabbatical leave of absence.

SALARY

- 17. The salary granted to a teacher on sabbatical leave for a full year or two semesters shall be one-half the salary to which he would have been entitled if not on leave, less the regular deductions for U. S. Federal Income Tax, Social Security, and for N. J. Teachers' Pension and Annuity Fund, as computed for all present entrants employed in the State.
- 18. Salaries shall be paid in accordance with the general time schedule for payment of salaries in the SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT, unless other mutually satisfacory arrangements are made.

19. Health insurance benefits and payment for same shall be equal to that of regular teachers.

ARTICLE XXV

PROFESSIONAL DEVELOPMENT AND EDUCATIONAL IMPROVEMENT

- A. The Board of Education agrees to pay the full cost of tuition and other reasonable expenses incurred in connection with any courses, workshops, seminars, conferences, in-service training sessions, or other such sessions which a teacher is required and/or requested by the administration to take.
- B. Whenever a teacher, department or other unit of the Southern Regional High School, obtains approval from the Superintendent and Board for the design and creation of an innovative curricular activity to be created during a period of not more than one summer school session during July and/or August, said participants shall be remunerated at the rate of pay commensurate with the duties of a summer school teacher.

ARTICLE XXVI

PROTECTION OF TEACHERS, STUDENTS AND PROPERTY

- A. Teachers shall not be required to work under unsafe or hazardous conditions or to perform tasks which endanger their health and/or safety. In the event of disorders or disruptions in the regular school program, the Association shall have the right to meet with the Administration to develop acceptable programs to insure the safety of students, teachers and property.
- B. Both parties agree that all laws pertaining to civil, criminal and/or other actions brought

against professional personnel in the SOUTHERN OCEAN COUNTY REGIONAL HIGH SCHOOL DISTRICT, shall be adhered to.

- c. 1. The Board shall give full support including legal and other assistance for any assault upon the teacher while acting in the discharge of his duties.
- 2. When absence arises out of or from such assaults or injuries, the teacher shall be entitled to compensation as provided for in the New Jersey Statutes to which the Board has subscribed.
- 3. The Board shall reimburse teachers for the reasonable cost of any clothing or other personal effects damaged or destroyed as a result of an assault suffered by a teacher while the teacher was acting in the discharge of his duties within the scope of his employment. Such coverage shall not exceed the sum of one hundred and fifty dollars (\$150.00).
- 4. The Board shall reimburse a teacher for the cost of medical, surgical or hospital services incurred as the result of any injury sustained in the course of his employment as covered by the New Jersey State Statutes to which the Board has subscribed.

ARTICLE XXVII

MAINTENANCE OF CLASSROOM CONTROL AND DISCIPLINE

- A. Both parties agree to adhere to present Board of Education policy in connection with maintenance of classroom control and discipline, insofar as practicable and possible.
- B. The Board agrees to adhere to the New Jersey Statutes in connection with maintenance of classroom control and discipline.

ARTICLE XXVIII

INSURANCE PROTECTION

A. The Board and the Association agree that the

present insurance plan has sufficient coverage for the duration of this agreement.

- **B.** The Board further agrees to continue payment of $\frac{1}{2}$ of the premium for existing health insurance coverage of either the individual or family plan for fiscal year 1972-73.
- C. The Board further agrees to full payment of the premium for existing health insurance coverage of either the individual or family plan for the fiscal year 1973-74.

ARTICLE XXIX

PERSONAL AND ACADEMIC FREEDOM

Both parties agree that teachers shall be entitled to rull rights of citizenship and that all laws pertaining to personal and academic freedom shall be adhered to.

ARTICLE XXX

DEDUCTION FROM SALARY

A. 1. The Board agrees to deduct from the salaries of its teachers, dues for the SOUTHERN REGIONAL EDUCATION ASSOCIATION, the Ocean County Education Association, the New Jersey Education Association or the National Education Association, or any one or any combination of such Associations as said teachers individually and voluntarily authorize the Board to deduct. Such deductions shall be made in compliance with Chapter 310, Public Laws of 1967 (NJSA 52:14-15.9e) and under rules established by the State Department of Education. Said monies together with records of any corrections shall be transmitted to the treasurer of the SOUTHERN REGIONAL EDUCATION ASSOCIATION by the 15th of each month following the monthly pay period in

which deductions were made. The Association treasurer shall disburse such monies to the appropriate association or associations.

- 2. Each of the associations named above shall certify to the Board, in writing, the current rate of its membership dues. Any association which shall change the rate of its membership dues shall give the Board written notice prior to the effective date of such change.
- B. The Board agrees to deduct from teachers' salaries money for local, state and/or national association services and programs as said teachers individually and voluntarily authorize the Board to deduct and to transmit the monies promptly to such association or associations. Any teacher may have such deductions discontinued at any time upon sixty (60) days written notice to the Board and the appropriate association, provided such discontinuance is not in violation of the N. J. Statutes.
- C. Teacher authorizations for dues deductions shall be in writing in the form set below:

— AUTHORIZ. TO DEDUCT ASSOCIATION	
Name	Soc. Sec. No
School Building	District
To: Disbursing Officer, Southern Ocean Count Board of Education	ty Regional

ARTICLE XXXI

MISCELLANEOUS PROVISIONS

A. This Agreement constitutes a Board policy for the term of said Agreement, and both parties shall carry out the commitments contained herein and give them full force and effect as Board policy.

- B. The Board and the Association agree that there shall be no discrimination, and that all practices, procedures and policies of the school system shall be in accordance with existing Statutes and Federal law.
- cation of this Agreement or any application of this Agreement to any employee or group of employees is held to be contrary to law, then such provision or application shall not be deemed valid and subsisting, except to the extent permitted by law, but all other provisions or applications shall continue in full force and effect.
- D. Copies of this Agreement shall be furnished at the expense of the Board after agreement with the Association on format within thirty (30) days after the Agreement is signed. The Agreement shall be presented to all teachers now employed or hereafter employed by the Board.
- E. Whenever any notice is required to be given by either of the parties to this Agreement to the other, pursuant to the provision(s) of this Agreement, either party shall do so in writing at the following addresses:
 - 1. If by Association, to Board, copy to Superintendent at Southern Regional Middle School, Cedar Bridge Road, Manahawkin, N. J. 08050
 - 2. If by Board, to Association, copy to Association President at Southern Regional High School, 600 N. Main Street, Manahawkin, N. J. 08050
- F. Except as otherwise provided in this Agreement and under the provisions of Chapter 303, Public Laws 1968, the Association recognizes that the Board has the responsibility and authority to manage and direct, in behalf of the public, all the operations and

activities of the SOUTHERN OCEAN COUNTY RE-GIONAL HIGH SCHOOL DISTRICT to the extent authorized by law.

NOTE: IF Legislation is approved granting either a cash award or leave of absence at retirement, based on 2/3 accumulated sick leave days at regular salary, the parties agree to immediately open this topic for negotiations.

ARTICLE XXXII

DURATION OF AGREEMENT

- A. This agreement shall be effective as of July 1, 1972, and shall continue in effect until June 30, 1974.
- 1. This article is not intended to abrogate the provisions of Article II of this Agreement.
- 2. This Agreement shall not be extended orally and it is expressly understood that it shall expire on the date indicated, unless it is extended in writing.
- B. In witness whereof the Association has caused this Agreement to be signed by its president and secretary and the Board has caused this agreement to be signed by its president, attested by its secretary and its corporate seal to be placed hereon.

SOUTHERN REGIONAL EDUCATION ASSOCIATION

By JOSEPH McNAIR, President By BARBARA STILES, Secretary

SOUTHERN REGIONAL BOARD OF EDUCATION

By CALVIN V. SWAYNE, President By CHARLES W. MONNETT, Secretary

Date: JANUARY 17, 1972

SCHEDULE A
1972-73 TEACHER SALARY GUIDE

Yrs.	Bachelor	Bachelor Plus 30	Master	Master Plus 30	Doctorate
0	\$8,716	\$9,215	\$9,465	\$10,212	\$10,710
1	9,170	9,670	9,960	10,739	11,300
2	9,646	10,149	10,484	11,296	11,923
3	10,124	10,629	11,007	11,852	12,603
4	10,600	11,108	11,529	12,409	13,172
5	11,078	11,587	12,052	12,965	13,791
6	11,555	12,067	12,576	13,523	14,414
7	12,031	12,547	13,099	14,081	15,036
8	12,508	13,026	13,621	14,637	15,660
9	12,986	13,505	14,145	15,194	16,281
10	13,462	13,985	14,668	15,750	16,904
11	13,939	14,464	15,190	16,307	17,527
12	14,421	14,949	15,725	16,876	18,150

NOTE: When salary guide is completed ½ increment will be added every second year until retirement.

Salary guide based on a 10 month contract.

A department head's salary shall be based on the teacher's annual salary plus a flat departmental grant of 2% of the teacher's annual salary in addition to 1% for each teacher in the department, including the department head, and 1% for a Supervisor's or Guidance Director's Certificate from the State of New Jersey.

Head of Guidance Department

Department Head

A twelve-month position with yearly salary 110% of the teacher's salary guide plus department head stipend on total remuneration as shown above.

NOTE: The Board of Education may withhold the salary increment of any teacher upon the recommendation of the Superintendent in accordance with and governed by New Jersey Law (RS 18A: 29-14).

SCHEDULE B
1973-74 TEACHER SALARY GUIDE

Yrs.	Bachelor _i	Bachelor Plus 30	Master	Master Plus 30	Doctorate
0	\$9,196	\$9,722	\$9,986	\$10,774	\$11,299
1	9,650	10,177	10,481	11,301	11,889
2	10,126	10,655	11,004	11,858	12,512
3	10,630	11,162	11,557	12, 444	13,227
4	11,132	11,668	12,107	13,032	13,829
5	11,636	12,173	12,659	13,619	14,486
6	12,139	12,679	13,211	14,207	15,140
7	12,641	13,186	13,764	14,795	15,797
8	13,146	13,691	14,314	15,382	16,454
9	13,649	14,196	14,866	15,970	17,110
10	14,152	14,703	15,419	16,557	17,767
11	14,655	15,208	15,970	17,144	18,425
12	15,163	15,720	16,533	17,7 44	19,082

NOTE: (1) When salary guide is completed ½ increment will be added every second year until retirement.

appreciate in an amount equal to the average median percentage increase computed on the percentages (minima and maxima) as they shall have increased over the prior year, as stated by the 1973-74 "New Jersey Teacher Salary Guides" published by the New Jersey Education Association, less 5.5% of said average median salary increases. Under no conditions will the salary at all levels and steps stated above be decreased. Salary guide based on a 10 month contract.

Department Head

A department head's salary shall be based on the teacher's annual salary plus a flat departmental grant of 2% of the teacher's annual salary in addition to 1% for each teacher in the department, including the department head, and 1% for a Supervisor's or Guidance Director's Certificate from the State of New Jersey.

Head of Guidance Department

A twelve-month position with yearly salary 110% of the teacher's salary guide plus department head stipend on total remuneration as shown above.

NOTE: The Board of Education may withhold the salary increment of any teacher upon the recommendation of the Superintendent in accordance with and governed by New Jersey Law (RS 18A: 29-14).

SCHEDULE C

EXTRA-CURRICULAR ACTIVITIES

SALARY GUIDE

Athletice Activities	1972-73	1973-74
Athletic Director	\$1,619	\$1,708
Head Football Coach	1,495	1,576
Associate Head Football Coach	1,183	1,248
Assistant Football Coaches	871	919
Track Coach	1,058	1,116
Assistant Track Coaches	. 685	723
Cross Country Coach	. 624	658
Basketball Coach	1,245	1,313
Assistant Basketball Coaches	. 747	788
Wrestling Coach	1,245	1,313
Assistant Wrestling Coach	747	788
Baseball Coach	1,058	1,116
Assistant Baseball Coaches	. 685	723
Tennis Coach	624	658
Varsity Soccer Coach	1,058	1,116
Assistant Soccer Coach	685	723
Winter Track	624	658
Girls Basketball	437	461
Field Hockey	437	461
Rifle Team	311	318
Intramural Boys Coaches (per season/sport)	311	328
Intramural Girls Coaches (per season/sport)	311	328

SCHEDULE C

EXTRA-CURRICULAR ACTIVITIES

SALARY GUIDE

Non-Athletic Activities	1972-73	1973-74
High School Newspaper Advisor	715	754
Middle School Newspaper Advisor	300	317
Yearbook, Editorial Advisor	592	625
Yearbook, Business Advisor	467	493
Dramatics Coaches (per play)	373	394
Variety Show Sponsors (two)	343	362
High School Student Activities Coordinator	592	625
Middle School Student Activities Coordinator	300	317
Audio-Visual Technician	498	525
Stage Technician	_ 624	658
Sr. Band Director	437	461
Jr. Band Director	373	394
Drill Team	404	426
Cheerleader Advisor	498	525
Class Advisors — Grade 9	_ 94	99
Grade 10	_ 124	131
Grade 11	343	362
Grade 12	373	394
Publicity Coordinator	560	591
Coordinator School Store (two)	373	394
Middle School Youth Canteen Director	_ 200	211

NOTE: Note (2) of the 1973-74 Teachers Salary Guide as included in this Agreement will apply.

SCHEDULE D
SCHOOL NURSE SALARY GUIDE

Years	1972-73	1973-74	
0	\$ 6,996	\$ 7,381	
1	7,312	7,697	
2	7,645	8,030	
3	7,977	8,380	
4	8,312	8,733	
5	8,721	9,161	
6	9,061	9,519	
7	9,397	9,878	
8	9,734	10,233	
9	10,158	10,676	
10	10,504	11,040	

NOTE: Note (2) of the 1973-74 Teachers Salary Guide as included in this Agreement will apply.

NOTE: The Board of Education may withhold the salary increment of any nurse upon the recommendation of the Superintendent in accordance with and governed by New Jersey Law (RS 18A: 29-14).

SCHEDULE E MISCELLANEOUS SALARY GUIDE

	1972-73	1973-74	
Homebound Instruction	\$8.71	\$9.19	
Federal Programs	\$7.46	\$7.87	
Bus Chaperones	\$3.41 per hour	\$3.60	
Faculty Substitutes	\$6.84 per period	\$7.22	
Summer School	\$600.00	\$633.00	

NOTE: Note (2) of the 1973-74 Teachers Salary Guide as included in this Agreement will apply.